



2023

ANNUAL REPORT

VARIETY THE CHILDREN'S CHARITY OF ST. LOUIS



Dear Friends of Variety,

Thanks to bold innovations, new partnerships, and our dedicated supporters, Variety achieved another record-breaking year of impact! With the unwavering commitment of donors, volunteers, and staff, Variety actively serves more than 1,400 children and teens with special needs throughout the St. Louis region.

Families continue turning to Variety for the essential tools and enriching experiences that transform their children's lives. Variety empowers kids to safely navigate their surroundings, authentically express themselves, and cultivate meaningful connections with the world around them.

The caring people of St. Louis have always advocated for children and invested in those who are too often left behind. Now, more than ever, Variety Families rely on the generosity of those who believe in the limitless potential of all children.

Our community's continued support will expand our reach, maximize our impact, and create lasting change for Variety Kids and their families.

Thank you for sharing Variety's vision of a brighter, more inclusive future that redefines abilities and reimagines possibilities.

Respectfully,

Brian Roy
Chief Executive Officer

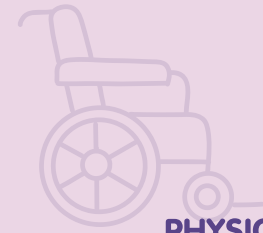
Mike Lefton
Board Chair

Mission Statement

Variety empowers children with special needs by providing access to equipment, therapy, and innovative programs.

RECORD IMPACT

Fiscal Year 2023



497

PHYSICIAN-PRESCRIBED ITEMS

enabled **372** Variety Kids to engage their world more independently, utilizing their equipment for a total of **2.2 million** hours.

3,942

HOURS OF THERAPY SERVICES

empowered a record **211** Variety Kids to establish independence at home, at school, and in the community.



14,538

HOURS OF ADVENTURE CAMP

created engaging and unique experiences for **254** campers while forming lasting friendships.

3,638

HOURS OF PERFORMING ARTS

increased **51** Variety Kids' belief in themselves and their abilities, on stage and off.

Variety's critical services and innovative programs empower Variety Kids to redefine their abilities and reimagine their possibilities.



Variety Kid Evie smiles brightly in her adapted stroller



EMPOWERING EZRA

Since being diagnosed with a rare genetic disorder that affects the central nervous system, seven-year-old Ezra has faced significant barriers that have limited his mobility. Maneuvering his manual wheelchair has been a challenge, forcing Ezra to rely on others to navigate his surroundings.

When Ezra's family connected with Variety, it marked a pivotal moment, not only for his mobility, but for his freedom and autonomy. Just in time for first grade, Variety provided Ezra with a power wheelchair, unveiling a world of newfound possibilities.

“When the power chair was delivered to school, Ezra was THRILLED to see it waiting for him!”

“It allows him to participate in more activities and for longer periods of time, keeping up with his classmates,” shares Ezra's mom, Karlita.

Ezra's new equipment also empowers him to make his own decisions and forge deeper connections with classmates. With his infectious smile and playful personality, Ezra's independence has become a source of joy for all those around him.

“As such a social kid, the new power wheelchair has boosted his confidence even more.”

“He likes to ‘race’ his classmates during recess, something he's never done before,” explains Karlita. “We are so grateful to Variety for this life-changing tool!”

Variety's impact extends far beyond mobility, inspiring kids like Ezra to break barriers and unlock their full potential. ♥



FUN FACTS ABOUT EZRA

- ♥ FIRST GRADE CLASS CLOWN
- ♥ RECEIVED A POWER WHEELCHAIR FROM VARIETY
- ♥ EMPOWERED WITH INDEPENDENCE IN CLASSROOM AND AT RECESS
- ♥ ALSO RECEIVED AN ADAPTED CHAIR AND BICYCLE FROM VARIETY
- ♥ ATTENDED VARIETY ADVENTURE CAMP FOR THE FIRST TIME

“EZRA'S POWER WHEELCHAIR HAS GIVEN HIM A NEW SENSE OF INDEPENDENCE AS HE NAVIGATES SCHOOL.”

- KARLITA, VARIETY MOM



JOHN HARRIS SOCIETY

John Harris founded Variety with a group of theatre owners in 1928. The John Harris Society includes individuals and foundations committed to Variety's mission with annual support of more than \$1,000 between October 1, 2022 and September 30, 2023.

Thank you!



Variety Kids Faith and Addie celebrate making their own Imo's pizzas

HUMANITARIAN

Steward Family Foundation
David and Thelma Steward
David Steward II
Kimberly Steward

CHAMPION

(\$100,000 - \$249,999)
Fort Family Foundation
The David B. Lichtenstein Foundation
Margaret and Edward Imo

LEADER

(\$50,000 - \$99,999)
CGLC Foundation
Margaret R. Doyle Revocable Trust
Sam and Marilyn* Fox
Dennis and Judy Jones Family Foundation
Nancy and Kenneth Kranzberg
Paula and Rodger Riney
Kathleen and Dale Rosenbloom
Lucia P. Rosenbloom

DIRECTOR

(\$25,000 - \$49,999)
Warner and Cindy Baxter
The Dana Brown Charitable Trust
Sean and Jennifer Fleming
Mike and Laura Herring
David and Cathy Hogan
Jefferson Foundation
Michael and Debbie Lefton
Noémi Neidorff
Craig H. Neilsen Foundation
Mr. W. Grant Williams III,
The Sayers Foundation
Michael Staenberg

*Deceased

SHERIDAN CIRCLE

(\$10,000 - \$24,999)
Andrew's Hugs Inc.
Lynda and Joe Castellano
Nancy and D. J. Diemer
Sally and Derick* Driemeyer
Dula-Kobusch Charitable Trust
East Missouri Foundation
Bonnie and L. B. Eckelkamp
Claire Erker
Lelia and David Farr
Don and Maryam Ferguson
Mr. and Mrs. Thomas Fleming,
Fleming Charitable Foundation of
the St. Louis Community Foundation
Charles W. Frees and Jean H.
Frees Foundation
Four Leaf Clover Foundation
Ronald and Cheryl Fromm
Steve and Kelly Gross
The Guth Foundation Charitable Trust
Helmsing Family Charitable Fund
Lilly Christy Busch Hermann
Charitable Foundation
Robert and Signa Hermann
Linda and Jesse Hunter
Connie and William Kallaos
William S. Kallaos Family Foundation
J. Christopher and Jessica Kerckhoff
Joanne Knight
Pamela Lydon, in loving
memory of Anna Hupp
Mary Ann Miller
Robert and Kathy O'Loughlin
Herman T. and Phenie R.
Pott Foundation
Bernice Priger Charitable Foundation
Sander Foundation
Paul and Laura Shaughnessy
William Siedhoff
Alvin and Ruth Siteman
Ed Smith
Tom and Carol Voss
William and Leslie Wilson
Herbert A. and Adrian W.
Woods Foundation, Bank of
America, N.A., Trustee

I CAN

(\$5,000 - \$9,999)
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Amy M. Best
Marion Black
Charities Aid Foundation of America
Mark and Diane Fletcher
Nance Frost
John R. Goodall Charitable Trust
Molly Hunter
Lee C. Kling
Kuhn Foundation
Richard and Judy Laitman
Leslie and Martin Lyons
Lisa and Brandon Mann
Megan F. Nooney
Todd Oswald and 'Team Katy'
Lawrence and Julia Otto
Lisa L. Peel
Shanahan Family Foundation

I DREAM

(\$2,500 - \$4,999)
Stephanie and Jeff Aiello
Mary and Rick Wimmer-Brown
Rhonda and Dan Cole
Steven and Marilyn Crimmins
David C. Farrell
Katie and William Feuerbacher
Merle Fox
James and Tracey Gans
Joy and Daron Greene
Anna Harris
Tara and Carl Hogan
Spencer and Laura Koch
Adrienne Linck-Foster
Evan McGinnis
Christa McGraw
Margaret A. Ritter
Terry and Sally Schnuck
Mary Ann and Andy Srenco
David and Nancy Stahlman
Corey Stelling
Jennifer Wardlow
Luke Yamnitz

I HOPE

(\$1,000 - \$2,499)
Clarence C. Barksdale
Walt and Kathleen Brauer
Ian and Stephanie Broz
Steve and Jana Carani
Catherine and Ian Caso
Terry and James Coleman
Coonrod Family Charitable Fund
Elizabeth R. Crutsinger
Elizabeth and Brad Dunn
Scott and Tara Evans
Douglas and Connie Forguson
Betty T. Foster
Mary and Steven Frank
Martha V. Grah
Elizabeth and Jacob Green
Valerie and James M. Hoffmann III
Jonathan and Laura Jones
Bonnie and William Kallaos
Barry M. Kessler
J.W. & Mildred A. Kisling
Charitable Foundation
Nancy and Ted Koplars
Mark and Sue R. Koritz
Ann T. Liberman
Lich Family Charitable Fund
Sarah Matthews
Elizabeth and Steven Mills
Mary Beth Morff
Joan Newbill
The Patriot Foundation
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Jim and Mary Roberts
Renee and Henry Rohwedder
JD and Carine Rossouw
Carolyn and Kevin Roy
Sean Roy and Rosanne Palmisano
Marsha and Bill Rusnack
Thomas and Cathryn Sakiyama
Sakiyama Family Foundation
Debbie and Bob Sanders
Samuel O. Schmerbauch
Patricia and Robert Schmitt
Karen and James Shaughnessy
Dr. and Mrs. Robert H. Sigmund
David and Dawna Smith
Tom and Traci Spalding
James and Julie Stackhouse
Mary Strauss
Mary Ann Van Lokeren
Joseph Wibbenmeyer
Steve and Fran Zamler

"THE SUPPORT WE RECEIVE FROM VARIETY IS AMAZING AND LIFE-ALTERING."

- ZACK, VARIETY DAD

89%
BOOSTED
SOCIALIZATION



"AT ADVENTURE CAMP, JACOB FEELS INCLUDED AND ENCOURAGED. FOR THE FIRST TIME, HE IS EAGER TO TRY NEW THINGS AND MAKE FRIENDS!"

- JESSICA, VARIETY MOM

VARIETY REMEMBERS **MARILYN FOX**

Marilyn Fox's devotion to children with special needs and their families was unmatched. As a woman of incredible achievement, her role as a mother inspired her heartfelt compassion and respect for the tireless work it takes to care for children with significant support needs.

"Marilyn effortlessly forged connections with them, sharing in their steadfast optimism," notes Variety Board Chair, Mike Lefton.

"She believed deeply that that every child, regardless of their abilities, deserves our unconditional love and support. She was a true inspiration and a shining example of what it means to be charitable."

Marilyn's role as Chair of Variety's Dinner with the Stars galas for two decades helped raise tens of millions of dollars for Variety. She challenged leaders throughout the community to join her in support of Variety's mission to do more for those in need.



She was also the catalyst for the formation of Variety's Adventure Camp to provide a safe, supportive environment in a way other camps could not. Her incredible generosity and optimism were most evident during her countless visits with Variety Kids.

"Each summer, Marilyn made sure to pay a special visit to Adventure Camp to connect with the kids," explains Brian Roy, Variety's Chief Executive Officer. "She had an ability to meet each kid on their level and create a bond almost instantly."

Marilyn's infectious joy and belief in each child's future made her a champion of Variety's mission. Through her commitment to advocacy and inclusion, Marilyn's legacy will most certainly endure. ♥





FRIENDS OF VARIETY

Friends of Variety includes individuals, foundations, and organizations committed to Variety's mission with annual contributions of \$100 - \$999 between October 1, 2022 and September 30, 2023.

Thank you!

Joy and Frank Albano
Rafael and Dana Alberto
Alicia and Thomas Albus
Kenneth R. Amidon
Jan Amsinger
Katherine Anttila
Angela and John E. Arcipowski
Bindu Arya
Charles R. Aselage
Meghan Baker
William Balch
Kathleen and Daniel Balmer
Battaglia Charitable Fund
Daniel Bauer
Scott and Erin Beaver
Albert Becker
Barbara Whaley Benetin
Alison and Brett Berger
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Donna Bosenbecker
Gregory Bray
Alan and Pam Brenker
Dianna and Ernest Brewer
Alfred and June Brown
Bob and Kim Brown

Bob and Kim Brown
Carly Brown
Randy Brown
James and Valorie Brown
Patricia and Timothy Brown
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Carolina Cast
Chip Casteel
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Marnie Deschaine
Jennifer DiCarlo

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Erin and Darren Dunlap
Kate Dunlap
Laura Dunsmoor
Scott Dunwoody
Scott Ege
Sarah and Thomas Eidelman
David and Tamara Elbe
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Renee Ernst
Tony Evans
Jane Fagan
Marilyn Fanger
Katherine Ferri
Samantha Fishburn
Beverly Fleming
Maegan Fleming
Elaine and Terry Flieg
Stephanie and Matt Ford
Irene Fox
Darryl Franklin
Carol J. Geiser
Jennifer Gemberling
Andrew Genné
Callie Gilbert
Gail Gilbert
Thomas K. Golnick
Ron and Kathleen Green
Susan and Mark Grelle
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Ted and Barbara Gruener
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Paula and Mike Hall
Ava Hamm
Tracy Hannuksela
Jeffrey and Karen Harper
Luke and Roben Harris
Kelsey Heap
Marie A. Heckel
Karla Hefele
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Joan and Roy E. Higgins
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Lynn Hillmann
Briana Hills
Bill and Shannon Hixenbaugh
Jan Hofer
Justin Holmes
John Holton
Maggie and John Horn
Jason and Anita Hsieh
Jessica Imo
Sandra and John Itrace
Donald and Terry Jack
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Shelly Jones
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Sandra Love
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Wayne and Kathy McCuggage
Sylva McDonald
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Linda McKeon
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Kathy and Leo Miceli
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Kevin Murtha Jr.
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Simetia and Robert Odneal
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Pam Paladin
Joanne Palmisano
Letizia Pauletto

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Sheila Pearson
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Kimberly and Guy A. Phillips
Dixie and Jerry Pipes
Duane Pitchford
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Pledgeling Foundation
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Molly Porter
Linda and Stephen Potter
George and Susan Powell
Rosemary Pozzini
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Traci and Alan Proctor
The Proctor Family
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Mark Prouhet
Barbara and Thomas Purdy
Renee Morff Rainey
Walter Rajewski
Erica and Herschell D. Randall
Daniel J. Reeg
Robert Reeg
Michael Reese
Whit and Millie Reichert
Christene and Tom Reinbold
Christine and Mark Renth
Jacqueline and Sheldon Ripson
Sean and Molly Roarty
Kate Robertson
Howard and Judy Rosen
The Roy Family
Rhonda Saltzman
Raymond and Gail Schafluetzel
Carolyn and Greg Schaller
Schwab Family Charitable Trust
Kathleen Schweich
David D. and Virginia B. Scroggs Charitable Gift Fund
Nadia and Hayden Shaver
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David and Barbara Throm
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Dee Dee Tran
Susan and Stephen D. Turner
Stacy Umstead
Melissa and Martin Upchurch
Karin and John Upwood
Ann Vanlue
Susan E. Vierling
Dezmon and Megan Vitale
Andrew Voss
Gail Voss
Bob and Kate Wacker
Fetauaiga Faye Walker
Andrea and Eric Walter
Jill Wenzel
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Alvin R. Westrich
Christine Wheeland
Deborah A. Whitt
Ronald and Stacy Wieseman
Jim and Marla Wild
Debbie and Mark Wilhelm
Dorothy L. Willis

Patty and Charles Wiswall
Cam and James J. Wingbermuehle
Patty and Charles Wiswall
Teresa Wolff
Andrew Woodard
Brad Wright
Tim Wurdack
Margaret Xanthopoulos
Sandy Young
Qiaoling Zhang
Stacy and Lee Zobrist
Jaclyn Zubiena
Deborah A. Zuzga

83%
IMPROVED
INDEPENDENCE



Variety Teen Wyatt parks his power wheelchair using pressure sensors

CORPORATE PARTNERS

Corporate Partners create life-changing opportunities for Variety Kids with gifts and grants made between October 1, 2022 and September 30, 2023.

Thank you!

VARIETY CHAMPION (\$250,000+)

World Wide Technology Foundation

MAJOR PARTNER (\$75,000 - \$174,999)

Ameren
Emerson
Edward Jones
Imo's Pizza

DIRECTOR (\$25,000 - \$49,999)

Bunzl USA Inc.
Distribution Management
Hogan Transports, Inc.
MX Holdings
TSG Properties

SHERIDAN CIRCLE (\$10,000 - \$24,999)

Alliance Rehab and Medical
American Direct Marketing Resources
BSI Constructors
Ceres Barge Line
Craftsmen Utility Trailer
FORVIS
Helmkamp Construction Co.
Interco Charitable Trust
JP Morgan
LHMC
Land Dynamics
Reinsurance Group of America
Safety National

AMBASSADOR (\$5,000 - \$9,999)

Ascension Health
Boeing Employees Community Fund
CI Select
Ernst & Young LLP
Grimco, Inc.
Nike Community Impact Fund
Plancorp, Inc.
PS Kids, LLC
Target
TIAA, FSB

ADVOCATE (\$2,500 - \$4,999)

Bank of America
Matching Gifts
Benevity, Inc.
Central Trust Company
Country Financial
Gateway Veterinary Surgery, LLC
Mid-States Recycling, Inc.
RubinBrown LLP
US Bank

ENTREPRENEUR (\$1,000 - \$2,499)

AbbVie
Benjamin F. Edwards & Co.
Buckingham Advisors
Commerce Trust Company
E. & J. Gallo Winery
Eaton - Bussmann Gives Back Committee
Greensfelder, Hemker & Gale, P.C.
Hayes Services, LLC
Impact Group
LPL Financial
MasterCard International Incorporated
Regional Business Council
St. Louis University High
The Boeing Company
TJX Foundation
Wheaton College

CORPORATE FRIEND (\$100 - \$999)

Ballyhoo Workshop
Bowers & Associates
Clean Sweep Chimney Service
Crestwood Sunset Hills Rotary Club
Groundwork Mortgage
Hope Ranch, Inc.
Incarnate Word Academy
Principal Life Insurance Company
Roman Catholic Foundation of Eastern Missouri
Scotsman Coin and Jewelry
Sensory Solutions
State Bank
TD Ameritrade Clearing
The Signatry
The Speech Spot
Thrivent
U.S. Bancorp Foundation
USA&M
Wells Fargo Community Support Campaign
YouthBridge Community Foundation



Judy Jones LEGACY OF INCLUSION



Variety honors and celebrates the life of Judy Jones whose generous spirit and dedication to others have left an enduring mark on the St. Louis community.

Judy was deeply invested in empowering children with special needs to reach their full potential. Together, with late husband Dennis, Judy's commitment to an inclusive future took shape in 2005 with the creation of the Dennis and Judith Jones Variety Wonderland Playground in Forest Park.

Their vision transformed a half-acre into an oasis where children of all ages and abilities could freely play together.

"Judy recognized how transformational an inclusive playground would be," explains Variety Chief Executive Officer, Brian Roy.

"Judy and Dennis were willing to invest and lead by example to create unique opportunities for children to explore and build lasting friendships."

Judy was recognized as Variety's Woman of the Year in 2016 for her charitable efforts and advocacy. In 2018, she received the distinguished Presidential Citation Award from Variety International.

"Judy's unwavering belief that ALL children deserve love and support continues to inspire so many leaders throughout the St. Louis community," shares Variety Board Chair, Mike Lefton. "We are truly grateful and blessed to have known her."

Judy's legacy will live on through the smiles and laughter of thousands of Variety Kids, inspiring others to redefine abilities and reimagine possibilities. ♥

92%
BOOSTED
SELF-ESTEEM



**"VARIETY THEATRE HAS
 EMPOWERED JUSTIN, EVEN GIVING
 HIM THE CONFIDENCE TO AUDITION
 FOR HIS SCHOOL MUSICAL."
 -CHARMAINE, VARIETY MOM**

ENCORE SOCIETY

The Encore Society includes individuals who have designated Variety St. Louis as a beneficiary of their legacy of giving or estate plan.

Merri and Mark Abels	Laura and Mike Herring	Elaine and Kenneth Litwack	Eula Strothers Trust for Evelyn Simmons
Albert Becker	Margaret and Edward Imo	Joan and Michael Malloy	Martha M. Wallin Trust
Estate of Peter Bouckaert	Estate of Mary E. James	Estate of Helen M. McNamee	Florence Westaver Trust
Estate of Margaret Doyle	Jessica and J. Christopher Kerckhoff	Lyn and Michael Niemann	Estate of Marie Winningham
Cathy and Carter Dunkin	Susan and Mark Koritz	Estate of Karen Oliver	Estate of Edith and Alan Wolff
Linda and Cliff Eason	Ruth M. Kourkafas Living Trust	David Pasternak Trust	Chris Stonet
Marilyn and Sam Fox	Estate of Dorothy F. Krekeler	Walter Rajewski	
Estate of Arabella R. Gieseler	Dennis and Betty Krentz	Katie and Steve Schankman	
Ray Gruender	Steven Leach	Estate of Russell Schrempf	
Estate of Marcella Hager		Kimberly and Bob Springer	

NAMED ENDOWMENTS

Those who have established Named Endowments have invested in the future of Variety St. Louis by providing permanent ongoing support for programs and operations.

The Centene Charitable Foundation Endowment for Adventure Camp
 The Marilyn Fox Endowment for Adventure Camp
 The Robert R. & Mary Lee Hermann Endowment for Adventure Camp
 The Douglas E. & Victoria D. Hill Endowment for Adventure Camp
 The Nevada A. Kent & Rita K. Kent Endowment for Adventure Camp
 The Noémi & Michael Neidorff Endowment for Adventure Camp
 The David C. Pratt Endowment for Adventure Camp

GOVERNMENT

Thank you to our governmental partners for supporting Variety's continued growth this fiscal year.

Productive Living Board for St. Louis County	St. Louis Office for Developmental Disability Resources
Citizens with Developmental Disabilities	National Endowment for the Arts
Developmental Disabilities Resource	Missouri Arts Council
Board of St. Charles County	

GIFTS IN KIND

Thank you to those who made contributions this fiscal year of products and services that support Variety's work.

Network Specialists	CI Select
TSG Properties	H2O Friends – St. Louis Aquarium Foundation
Trek Bicycle St. Louis Ballwin Trek	Hogan Transports, Inc.
LHMC	St. Louis University High School
Distribution Management	Whitfield School
Chesterfield Parks, Recreation and Arts	



Variety Kid Hannah jumps for joy at Adventure Camp

BOARD OF DIRECTORS

Chairman of the Board
Mike Lefton*

Vice Chairman
Sean Fleming*

Secretary
Steve Gross*

Treasurer
Leslie Wilson*

Chairman Emeritus
David Steward*

Warner Baxter*
Amy Best*
Ian Caso
Joe Castellano*
Steve Crimmins*
Donald L. Ferguson
Mary Kaye Fort
Cheri Fromm
Ray Gruender
David Hogan
Linda Hunter
J. Christopher Kerckhoff, Jr.*
Lee Kling
Davida Lichtenstein

Kerri Morgan*
Brandon Moritz
Robert O'Loughlin
Lawrence K. Otto
Terri Owen
Lucia Rosenbloom
Bevis Schock
Paul Shaughnessy
Zac Smith
Kimberly Springer*
Michael Staenberg
Caitlin Stayduhar
Thelma Steward*

* Executive Committee Members

Honorary Life Members
Kimmy Brauer
James T. Byrnes
Nancy Diemer
Cliff Eason
Margaret Imo
Mark Koritz
Nancy Kranzberg
Chip Rosenbloom
Ozzie Smith

VARIETY STAFF

Brian Roy
Christina Altholz
Robin Diehl
Jamie Lamprecht

Dana Alberto
Tim Bommarito
Emma Broyles
Ashlyn Ege

Shannon Ford
Renee Kavanaugh
Mary Murawski
Kathy Payne

Julie Thompkins
Tom Wombacher
Anne Young

FAMILY COUNCIL

Variety's Family Council provides guidance on current and future programming, collaborating with staff to address the needs of Variety Kids and Teens.

Members

Tamico Jones
Chris Kreutz
Cassy Lichtenberg
Penny Long
Vici Manning

Katie Miller
Mary Ellen Ritchey
Ashley Schafluetzel
Cathy Schultz
Tina Sullenger
Deonna Suttles

Tony Thompkins
Megan Vitale

Alumni Representative

Kim Gibson

YOUNG VARIETY

Young Variety is a group of young professionals advocating for Variety Kids by promoting the organization's mission in the community, helping raise funds, and volunteering their time and talents.

Leadership

Caitlin Stayduhar
Lucy Dames
Cory Hillmann
Nathan Litz

Members

Diana Charboneau
Justin Charboneau
Reagan Deschaine
Cassidy Hunt

Naomi Ishihara
Kevin Ives
Rashad May
Cecelia Meyer
Emily Pawelski

Erin Warner Prange
Nadya Rubia
Kaitlin Schwent
Chris Stone

95%
GAINED
SKILLS



Variety Teen Lily makes music



"ZION IS THRIVING IN SPEECH THERAPY WITH HIS COMMUNICATION DEVICE. WE ARE THRILLED WITH HIS PROGRESS!"

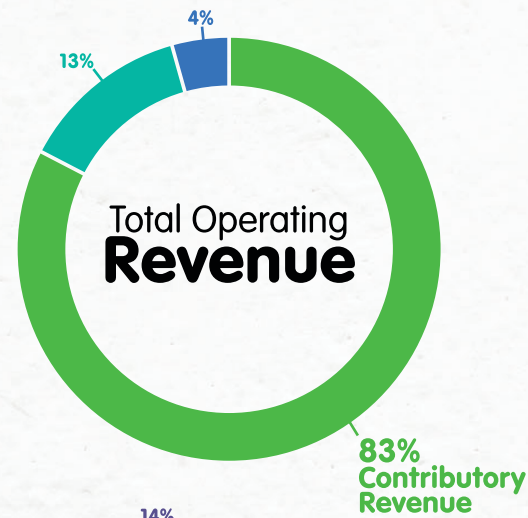
- NICOLE, VARIETY MOM

STATEMENT OF ACTIVITIES

Fiscal Year 2023 (Oct. 1, 2022 – Sept. 30, 2023)

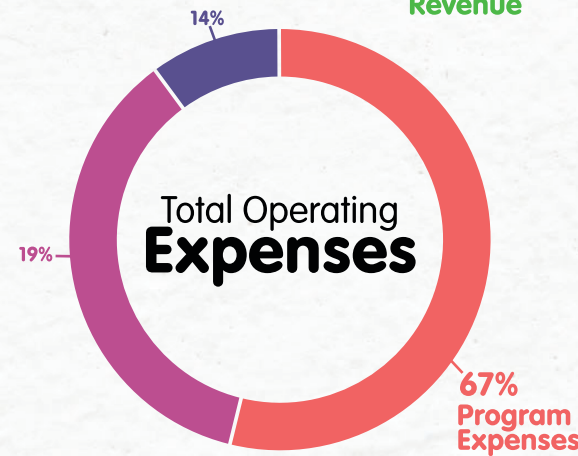
Revenue

♥ Contributory revenue	\$ 2,857,194
Individual	1,785,186
Corporate	546,192
Foundations	185,200
Government grants	320,669
In-kind contributions	19,947
♥ Endowment distribution for operations	448,567
♥ Special events (net)	148,770
Total Operating Revenue	\$ 3,454,531



Expenses

♥ Program expenses	\$ 2,570,804
Medical equipment	1,387,327
Recreation	453,706
Therapy	398,489
Performing arts	209,614
Other programs	121,668
♥ Fundraising	722,012
♥ Management & general	547,072
Total Operating Expenses	\$ 3,839,888



Change in Net Assets - Operations	\$ (385,357)
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Non-Operating Revenue & Support

Investment income <i>not available for operations</i>	\$ 317,516
Loss on disposal of fixed assets	(47,351)
Change in Net Assets - Total	\$ (115,192)



Variety Kid Phoenix showcases his strength

STATEMENT OF FINANCIAL POSITION

Fiscal Year 2023 (Oct. 1, 2022 – Sept. 30, 2023)

Assets

Cash	\$ 1,945,206
Promises to give	201,083
Grants receivable	175,939
Accounts receivable <i>Employee Retention Tax Credits</i>	43,927
Prepaid expenses	60,905
Investments	4,028,527
Property & equipment	25,013
Right of use assets - operating leases	141,386
Assets restricted for permanent endowment	1,402,928
Total Assets	\$8,024,914

Liabilities

Accounts payable and accrued expenses	\$ 504,483
Operating lease liabilities	143,344
Total Liabilities	\$ 647,827

Net Assets

Without donor restrictions	\$ 4,932,842
With donor restrictions	2,444,245
Total Net Assets	\$ 7,377,087
Total Liabilities & Net Assets	\$8,024,914



“VARIETY GIVES ME THE TOOLS TO DO WHAT I LOVE”

- Variety Teen Jian Jian

As of Sept. 30, 2023, financial statements were audited by Armanino LLP. Further financial information is available on Variety's website at www.varietySTL.org.

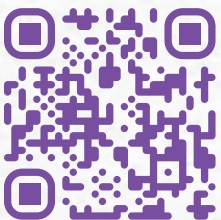
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**Abilities
Redefined.**

**Possibilities
Reimagined.**



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Variety Kid Lily and
Variety Teen Selah

